



Ex 7

ORIGINAL	
N.H.P.U.C. Case No.	DG 12-068
Exhibit No.	7
Witness	Panel 1
DO NOT REMOVE FROM FILE	

April 17, 2012

VIA ELECTRONIC FILING AND OVERNIGHT MAIL

Alexander Speidel, Esq.
New Hampshire Public Utilities Commission
21 S. Fruit St., Suite 10
Concord, NH 03301-2429

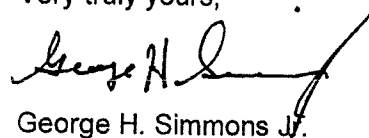
Re: DG 12-068, Northern Utilities, Inc., Summer 2012 Cost of Gas Filing

Dear Attorney Speidel:

On behalf of Northern Utilities, Inc. ("Northern"), please find enclosed Northern's responses to the New Hampshire Public Utilities Commission Staff's First Set of Data Requests numbered Attachment to Staff 1-4 by Christopher A. Kahl.

If you have any questions, please do not hesitate to contact me.

Very truly yours,



George H. Simmons Jr.

Enclosures

cc: Stephen Frink, NH PUC
Robert Wyatt, NH PUC
Amanda Noonan, NH PUC
Rorie Hollenberg, Consumer Advocate
Susan, Geiger, Esq.

George H. Simmons Jr.
Manager Regulatory Services

6 Liberty Lane West
Hampton, NH 03842

Phone: 603-773-6534
Fax: 603-773-6734

simmons@unitil.com

Actual New Hampshire Write-offs		August 2010	September 2010	October 2010	November 2010	December 2010	January 2011	February 2011	March 2011	April 2011	May 2011	June 2011	July 2011	TOTAL for Period
DISTRIBUTION WRITE OFFS:														
1	Total Converted Write Offs - Dist	\$753.46	\$259.58	\$1,302.56	\$1,230.36	\$70.51	-\$234.99	\$238.25	-\$274.32	-\$271.17	-\$19.46	\$819.87	\$121.09	\$3,995.74
2														
3	Total Distribution Write Offs - Summer Period	\$3,668.00	\$4,880.14	\$4,648.48	\$7,354.47	\$5,529.05	\$3,751.42	\$3,672.98	\$2,139.43	\$1,644.25	\$1,288.77	\$1,644.31	\$2,759.31	\$42,980.61
4														
5	Total Distribution Write Offs - No Season	\$5,684.61	\$4,882.97	\$2,503.53	\$3,177.41	\$1,623.69	\$838.33	\$1,355.30	\$1,220.30	\$1,752.67	\$1,835.40	\$4,408.30	\$5,879.99	\$35,162.50
6														
7	Total Distribution Write Offs - Winter Period	\$22,919.30	\$17,405.67	\$9,436.17	\$7,958.30	\$2,658.69	\$1,350.37	\$3,376.21	\$5,262.63	\$8,964.63	\$9,723.09	\$20,485.92	\$22,818.99	\$132,359.97
8														
9	Grand Total - Distribution Write Offs	\$33,025.37	\$27,428.36	\$17,890.74	\$19,720.54	\$9,881.94	\$5,705.13	\$8,642.74	\$8,348.04	\$12,090.38	\$12,827.80	\$27,358.40	\$31,579.38	\$214,498.82
10														
11	NON DISTRIBUTION WRITE OFFS:													
12														
13	Total Converted Write Offs - Non Dist	\$1,861.06	\$641.18	\$3,217.34	\$3,038.99	\$174.17	-\$580.44	\$588.49	-\$677.59	-\$669.80	-\$48.08	\$2,025.10	\$299.08	\$9,869.50
14														
15	Total Non-Distribution Write Offs - Summer Period	\$3,181.74	\$3,758.32	\$3,537.57	\$5,286.23	\$3,488.67	\$3,961.53	\$3,362.76	\$1,889.12	\$1,220.63	\$1,289.10	\$1,685.33	\$3,232.01	\$35,893.01
16														
17	Total Non-Distribution Write Offs - Winter Period	\$44,211.48	\$40,532.34	\$20,604.82	\$18,615.41	\$4,295.66	\$3,289.72	\$8,071.92	\$13,446.18	\$25,441.58	\$29,109.98	\$66,329.80	\$62,961.91	\$336,910.80
18														
19	Grand Total Non-Distrib Write Offs	\$49,254.28	\$44,931.84	\$27,359.73	\$26,940.63	\$7,958.50	\$6,670.81	\$12,023.17	\$14,657.71	\$25,992.41	\$30,351.00	\$70,040.23	\$66,493.00	\$382,673.31
20														
21	GRAND TOTAL WRITE OFFS (Dist + Non Dist)	\$82,279.65	\$72,360.20	\$45,250.47	\$46,661.17	\$17,840.44	\$12,375.94	\$20,665.91	\$23,005.75	\$38,082.79	\$43,178.80	\$97,398.63	\$98,072.38	\$597,172.13

Actual Bad Debt Expense 12 Months Ended July 31, 2011		
24		
25		
26	Total	\$ 597,172 LN 21
27	Distribution	\$ 214,499 LN 9
28	Non-Distribution	\$ 382,673 LN 19
29	Non-Distribution(%)	64.08% LN 28 / LN 26
30		
31	Peak Period Non-distribution	\$ 346,780 LN 13 + LN 17
32	Peak Period (%)	90.62% LN 31 / LN 28
33	Off-Peak Period Non-distribution	\$ 35,893 LN 28 - LN 31
34	Off-Peak Period (%)	9.38% LN 33 / LN 28
35		
36	Forecast Bad Debt Expense 12 Months Ended December 31, 2012	
37		
38	Annual Total	\$ 650,000 Company Forecast
39	Annual Non-distribution	\$ 416,526 LN 29* LN 38
40	Peak Period Non-distribution	\$ 377,458 LN 39 * LN 32
41	Off-Peak Non-distribution	\$ 39,068 LN 39 * LN 34